





WHO ARE WE

hernández Medina

HERNÁNDEZ MEDINA

- A Firm of corporate lawyers and tax expert accountants that provide legal advice at the highest professional standards within the Offices in Mexico City under the corporate name Hernández Osorio y Asociados, S.C. ("Hernández Osorio"). Likewise, the firm has been established under the name of "Hernández Medina Lawyers" in the United States, in the cities of New York and Houston.

Hernández Osorio has the necessary elements to provide support to our clients and has, among its members, many important and well-reputed specialists. This can be seen in the constant and permanent professional answer to the productivity needs of companies, organization, and businesses (our Clients). The firm's major practices are corporate, taxation, commercial, investing, finance, dispute resolution and litigation

AREAS OF SPECIALIZATION

1. AREAS OF CORPORATE PRACTICE

The firm advises businesses of all sizes both in Mexico and abroad on corporate matters. It matches its expertise to the specific needs of clients' businesses, whether it is a small or mid-sized business or a multinational enterprise. The firm especially advises on incorporation of companies, restructuring, preparation of shareholder meetings, board meetings and resolutions, corporate compliance, as well as corporate housekeeping.

The firm's lawyers assist clients in national and transnational transactions. It advises and supports clients on the acquisition and sale of companies from the letter of intent, due diligence, negotiating and drafting of the contract through the closing. The firm also advises on strategic business planning and trusts in Mexico.



Specialized in carrying out merger processes, a specialty that covers both the legal-corporate field and the regulatory-fiscal field.

Regarding the normative-fiscal aspect, it is relevant to point out that as of 2018 and in particular in 2021, the fiscal regulatory framework became very complex, due to the fact that in addition to the normativity contained in the fiscal laws, certain verifications and confirmations that the Tax Authority must carry out prior to the approval of the corresponding Mergers

3. Mergers

On this particular issue, it is important to point out that our firm has taken care to understand and apply in detail the new provisions on tax matters, which has allowed us to have a comprehensive understanding of the matter of mergers and thus implement a correct advice to our clients.

4. Commercial Law

The firm offers a full spectrum of commercial legal services to national and international entities of all sizes, from start-up businesses, small and medium-sized business to large corporate enterprises. It advises on all aspects related to law contracts such as distribution law and the restructuring of companies.

5. FISCAL LAW

Certain that nowadays the proper compliance and fiscal advice is basic for the correct operation and development of our clients' activities; therefore, we have a specialized area in tax and fiscal advice for domestic or foreign individuals and entities.

Specialized in the development of the proper fiscal strategies, taxing schemes, compliance of fiscal obligations and taxes in several regimes established by the Mexican law.

6. LEGAL TAX RETURN PROCESS

Our law firm specializes in Tax Return Process. analyze and evaluate the supportive documentation from favorable balances of Value Added Tax ("VAT") and its calculations. We Identify officers from the Mexican tax authorities (Central Administration) to resolve the VAT refund process, to explain clearly and extensively the activities carried out by " The Client " and to clear up the origin of VAT's favorable balances. In order to ensure the expected expedited results regarding the VAT refund/request process, we will prepare the necessary legal steps to develop and implement a personalized legal strategy through the execution of multi activities that guarantee an efficient follow up with the authorities, as well as a complete documentation information requested by them. Our Law has extensive experience in these cases: Tax Analysis and VAT Refund Process which provides significant value added to " The Client " to expedite the processes of validating amounts and optimizing the refund process in a timely matter.

Taxes, Investment, Banking and Finance.
The firm offers legal advice to Mexican & international investors, international financial institutions and corporations in the areas of Mexican investment, banking and finance. The firm's experts have years of experience in all areas of banking supervisory law.

7. Investment,
Banking and
Finance



8. Litigation & Arbitration

The firm represents Mexican and international entities and public authorities, as well as private clients in civil proceedings before state courts and in arbitration proceedings. This is one of the firm's core areas of practice and its services. Also, covers preliminary remedies and enforcement of (foreign) judgments and arbitration awards. Our firm offers a full-service legal claim management for prompt and efficient debt collection.

9. Public Administrative Law

The firm covers environmental law, water management, energy, trade law/trade licenses, plant authorizations, waste management, representation in administrative proceedings before public authorities, and representation in proceedings before Mexican constitutional and administrative courts.

The firm advises Mexican and international clients on all areas of labor laws. It provides assistance in drafting and negotiating employment agreements, agreements for boards of directors and managing directors and shop agreements. The firm advises on labor-related matters in the course of company acquisitions and restructuring measures.

10. Employment Law

11. REAL ESTATE

The firm advises clients on real estate transactions of any kind and size. It especially assists in purchasing and selling properties and in development of condominiums and Trusts. The firm also provides advice on all aspects of leasing, rental and residential property law. Its key areas also include landlord-tenant disputes and assistance with claim management.

12.

BIODATA OF OUR PARTNERS & ASSOCIATES:

FRANCISCO ELIAS HERNANDEZ GUTIERREZ

ESQ

Head of the Corporate Development and Strategies Area that corresponds to the consulting services of Corporate Law, and to the Investment Schemes and Corporate Regulation. He has more than 20 years of experience giving legal corporate, financial corporate and investment advice.

He has been a member of important and well-reputed firms in Mexico such as Cervantes, Sainz, S.C., and has held the positions of Legal Director and Operations Director at Grupo Imagina México.

Cum Laude Bachelor of Law by the Universidad La Salle and earned the award "Miguel Febres Cordero" to the best average of the Class. Elías Hernández is a specialist in Civil Law (Obligations and Agreements) by the Escuela Libre de Derecho ("ELD") and has completed several Diploma Courses in the field of Real Estate Law by the Escuela Libre de Derecho and in Finance by the Universidad Iberoamericana.

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·BIODATA OF OUR PARTNERS & ASSOCIATES:

JUAN JOSE MEDINA

ESQ

Top of his class at the prestigious Univerisdad Nacional Autónoma de México in Mexico City. There, he earned his law degree and successfully triumphed in the execution of his career as a lawyer, working for the most prestigious & recognized law firm in México, Santamarina & Steta Lawyers.

His professional career highlights includes achieving influential positions such as the Secretaria de Gobernación in México City and the general consulate of México in New York city.

He has formal legal education in corporate law, international trade regulations, NAFTA-TEMCO and international taxation law.

He has been awarded as a humanitarian of the year by the governor of Texas and the house of representatives in the U.S



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